



Organization Information

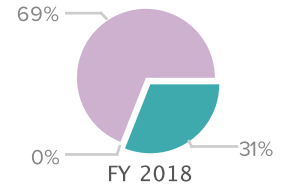
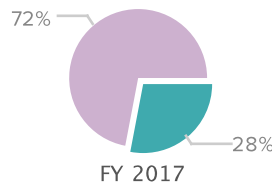
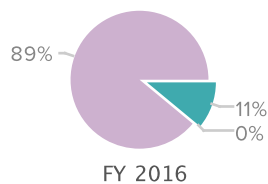
Organization name: Holland Civic Theatre
 City: Holland Federal ID #: 237056158
 State: MI Year organization founded: 1960
 County: Ottawa Organization type: 501(c)3 nonprofit organization
 NISP Discipline: 4 - Theatre Fiscal year end date: 07-31
 NISP Institution: 5 - Performing Group - Community DUNS #: 808024228
 NTEE: A65 - Theater Full-time staff: 0
 Applicant is not audited or reviewed by an independent accounting firm. Paid FTEs: 0

A display value of -0% signifies a value of less than +/- 0.5%

Unrestricted Activity	FY 2016	FY 2017	% Change	FY 2018	% Change
Unrestricted Operating Revenue					
Earned Program	\$54,658	\$49,994	-9%	\$55,216	10%
Earned Non-program	\$7,832	\$6,499	-17%	\$6,573	1%
Total Earned Revenue	\$62,490	\$56,493	-10%	\$61,789	9%
Investment Revenue	\$0	n/a	n/a	\$0	n/a
Contributed Revenue	\$7,398	\$21,951	197%	\$27,277	24%
Total Unrestricted Operating Revenue	\$69,888	\$78,444	12%	\$89,066	14%
Less in-kind	(\$0)	(\$125)	n/a	(\$180)	44%
Total Unrestricted Operating Revenue Less In-kind	\$69,888	\$78,319	12%	\$88,886	13%
Expenses by Functional Total					
Program	\$20,358	\$19,800	-3%	\$23,815	20%
Fundraising	\$0	\$763	n/a		-100%
General & Administrative	\$51,093	\$49,359	-3%	\$51,238	4%
Total Operating Expenses	\$71,451	\$69,922	-2%	\$75,053	7%
Less in-kind	(\$0)	(\$125)	n/a	(\$180)	44%
Total Operating Expenses Less In-kind	\$71,451	\$69,797	-2%	\$74,873	7%
Net Unrestricted Activity - Operating	-\$1,563	\$8,522	645%	\$14,013	64%
Net Unrestricted Activity - Non-operating			n/a		n/a
Total Net Unrestricted Activity	-\$1,563	\$8,522	645%	\$14,013	64%
Net Temporarily Restricted Activity			n/a		n/a
Net Permanently Restricted Activity			n/a		n/a
Net Total Activity	-\$1,563	\$8,522	645%	\$14,013	64%

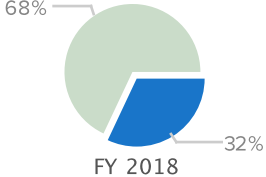
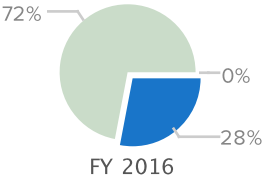
Revenue by Source

- Earned
- Investment
- Contributed



Expenses by Functional Grouping

- Program
- General & Administrative
- Fundraising



Revenue Details

	FY 2016	FY 2017	FY 2018	FY 2018	FY 2018	FY 2018
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Operating Revenue						
Earned - Program						
Membership revenue	\$1,325	\$1,260	\$1,220	\$1,220		n/a
Performance subscriptions - full	\$5,227	\$4,928	\$5,605	\$5,605		n/a
Single ticket sales	\$40,796	\$40,865	\$45,550	\$45,550		n/a
Group ticket sales	\$7,127	\$2,241	\$2,841	\$2,841		n/a
Tuitions and registration fees	\$183	\$650	\$0	\$0		n/a
Total earned - program	\$54,658	\$49,994	\$55,216	\$55,216	\$0	n/a
Earned - Non-program						
Food and concessions	\$1,509	\$2,369	\$2,563	\$2,563		n/a
Gift shop and merchandise fees	\$2,263		\$0	\$0		n/a
Advertising revenue	\$3,515	\$3,620	\$3,840	\$3,840		n/a
Space rentals	\$375	\$255	\$120	\$120		n/a
Other rentals	\$170	\$255	\$50	\$50		n/a
Total earned - non-program	\$7,832	\$6,499	\$6,573	\$6,573	\$0	n/a
Total earned revenue	\$62,490	\$56,493	\$61,789	\$61,789		n/a

Contributed	FY 2016	FY 2017	FY 2018	FY 2018	FY 2018	FY 2018
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Trustee & board	\$626	\$998	\$331	\$331		
Individual	\$5,622	\$6,178	\$7,708	\$7,708		
Corporate	\$650	\$200	\$633	\$633		
Foundation	\$0	\$0	\$0			
City government	\$500	\$500	\$500	\$500		
State government	\$0	\$10,500	\$17,600	\$17,600		
In-kind operating contributions	\$0	\$125	\$180	\$180		
Other contributions	\$0	\$3,450	\$325	\$325		
Net assets released from restriction	\$0	\$0	\$0			
Total contributed revenue	\$7,398	\$21,951	\$27,277	\$27,277		
Operating investment revenue	\$0	\$0	\$0	\$0		
Total operating revenue	\$69,888	\$78,444	\$89,066	\$89,066		
Total operating revenue less in-kind	\$69,888	\$78,319	\$88,886	\$88,886		
Total non-operating revenue						
Total revenue	\$69,888	\$78,444	\$89,066	\$89,066		
Total revenue less in-kind	\$69,888	\$78,319	\$88,886	\$88,886		

Expense Details

	FY 2016 Total	FY 2017 Total	% Change	FY 2018 Total	% Change	FY 2018 Program	FY 2018 Fundraising	FY 2018 General & Administrative
Personnel expenses - Operating								
Independent contractors	\$6,987	\$8,921	28%	\$9,142	2%			\$9,142
Total personnel expenses - Operating	\$6,987	\$8,921	28%	\$9,142	2%			\$9,142
Non-personnel expenses - Operating								
Advertising and promotion	\$2,397	\$1,416	-41%	\$2,377	68%			\$2,377
Conferences and meetings	\$0	\$594	n/a	\$0	-100%			
Dues and subscriptions	\$1,011	\$551	-45%	\$1,232	124%			\$1,232
Insurance	\$5,051	\$4,881	-3%	\$4,991	2%			\$4,991
Occupancy costs	\$22,280	\$22,279	-0%	\$21,943	-2%			\$21,943
Office and administration	\$1,832	\$1,604	-12%	\$1,538	-4%			\$1,538
Printing, postage and shipping	\$531	\$4,520	751%	\$2,212	-51%			\$2,212
Royalties, rights and reproductions	\$6,589	\$0	-100%	\$9,502	n/a	\$9,502		
Productions and events costs	\$13,769	\$17,903	30%	\$16,130	-10%	\$14,313		\$1,817
Interest expense	\$2,649	\$2,401	-9%	\$2,161	-10%			\$2,161
Other operating expenses	\$5,596	\$1,577	-72%	\$550	-65%			\$550
Depreciation	\$2,759	\$3,275	19%	\$3,275	0%			\$3,275
Total non-personnel expenses - Operating	\$64,464	\$61,001	-5%	\$65,911	8%	\$23,815		\$42,096
Total operating expenses	\$71,451	\$69,922	-2%	\$75,053	7%	\$23,815		\$51,238
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$71,451	\$69,922	-2%	\$75,053	7%	\$23,815		\$51,238
Total expenses less in-kind	\$71,451	\$69,797	-2%	\$74,873	7%			
Total expenses less depreciation	\$68,692	\$66,647	-3%	\$71,778	8%			
Total expenses less in-kind and depreciation	\$68,692	\$66,522	-3%	\$71,598	8%			

Balance Sheet

Assets	FY 2016	FY 2017	% Change	FY 2018	% Change
Current assets					
Cash	\$14,167	\$12,962	-9%	\$24,307	88%
Receivables	\$0	\$0	n/a	\$0	n/a
Investments			n/a		n/a
Prepaid expenses & other	\$693	\$2,062	198%	\$4,649	125%
Total current assets	\$14,860	\$15,024	1%	\$28,956	93%
Non-current investments					
Fixed assets (net)	\$125,398	\$128,353	2%	\$126,228	-2%
Other non-current assets	\$0	\$0	n/a	\$0	n/a
Total non-current assets	\$125,398	\$128,353	2%	\$126,228	-2%
Total assets	\$140,258	\$143,377	2%	\$155,184	8%
Liabilities & Net Assets	FY 2016	FY 2017	% Change	FY 2018	% Change
Liabilities					
Accounts payable & other	\$600	\$0	-100%	\$0	n/a
Loans & other debt			n/a		n/a
Deferred revenue			n/a		n/a
Total current liabilities	\$600	\$0	-100%	\$0	n/a
Non-current liabilities	\$48,548	\$43,868	-10%	\$38,947	-11%
Total liabilities	\$49,148	\$43,868	-11%	\$38,947	-11%
Net assets					
Unrestricted			n/a		n/a
Temporarily restricted			n/a		n/a
Permanently restricted			n/a		n/a
Total net assets	\$91,110	\$99,509	9%	\$116,237	17%
Total liabilities & net assets	\$140,258	\$143,377	2%	\$155,184	8%

Balance Sheet Metrics

	FY 2016	FY 2017	FY 2018
Months of Operating Cash	2	2	4
Total working capital	\$14,260	\$15,024	\$28,956
Current Ratio	24.77	n/a	n/a
Debt Service Impact	72%	66%	55%
Unrestricted Net Assets Net of Property, Plant and Equipment			
Operating Margin	-2%	11%	16%
Depreciation as a % of Fixed Assets	n/a	n/a	n/a

Leverage Ratio

Months of Operating Cash represents the number of months an organization can operate at current average monthly expense levels with existing cash and cash equivalents. $Cash + Cash\ Equivalents / (Total\ Expense / 12)$. The ratio is calculated using total numbers since this organization does not have a disaggregated balance sheet.

Total Working Capital consists of the resources available for operations, and in this report is calculated as total current assets minus total current liabilities since this organization does not have a disaggregated balance sheet. This calculation of working capital may differ from your internal calculations.

Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

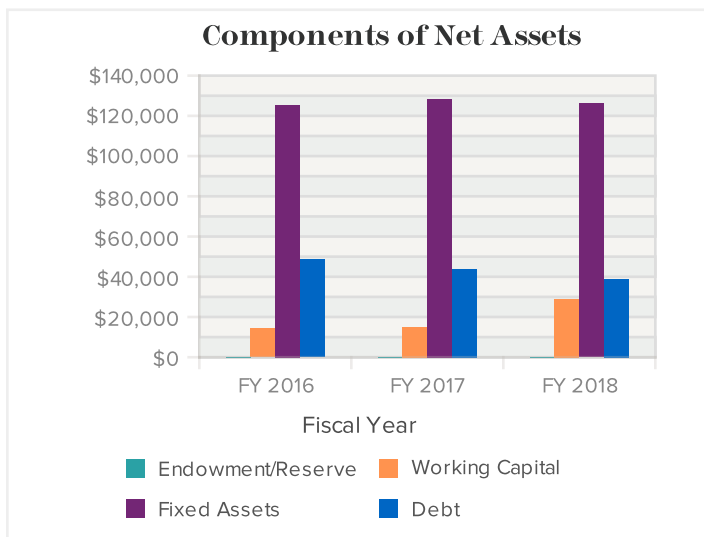
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage).

Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating, highlighting the amount of an organization's surplus or deficit.

Depreciation as a % of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio (Total Debt divided by Total Unrestricted and Temporarily Restricted Assets) determines how heavily the organization has borrowed. A number in excess of 50% may indicate a potential crunch.



Attendance

In-person Participation	FY 2016	FY 2017	% Change	FY 2018	% Change
In-person participation - paid	4,320	3,797	-12%	4,092	8%
In-person participation - free	439	537	22%	619	15%
Total in-person participation	4,759	4,334	-9%	4,711	9%

Types of In-person Attendance	FY 2016	FY 2017	% Change	FY 2018	% Change
Performance tickets	4,716	4,225	-10%	4,596	9%
Open rehearsal tickets		50	n/a	70	40%
Registrants for classes/workshops	43	59	37%	45	-24%
Total in-person participation	4,759	4,334	-9%	4,711	9%

Attendance Ages	FY 2016	FY 2017	% Change	FY 2018	% Change
Children (18 and under)	582	648	11%	545	-16%
Seniors	1,015	1,152	13%	919	-20%
Adults	3,162	2,534	-20%	3,247	28%

Other Participation	FY 2016	FY 2017	% Change	FY 2018	% Change

Staffing

Staff & Non-Staff Statistics	FY 2016	FY 2017	% Change	FY 2018	% Change
Number of part-time or one-time volunteers	350	350	0%	401	15%
Part-time or one-time volunteers - FTEs			n/a	5.83	n/a
Independent contractors	3	3	0%	3	0%
Artistic Staff & Non-Staff Statistics	FY 2016	FY 2017	% Change	FY 2018	% Change

This organization has not provided data on artistic staff. This may be because the organization does not hire artistic staff or the organization's annual expenses are under \$50,000, and they are therefore only required to complete the short form of the DataArts Survey.

Program Activity

	FY 2016	FY 2017	% Change	FY 2018	% Change
Distinct productions	7	7	0%	8	14%
Total performances	61	66	8%	69	5%
Open rehearsals		7	n/a	7	0%
Works developed			n/a	1	n/a
Distinct classes/workshops	1	2	100%	1	-50%
Distinct class series/courses	1	2	100%	0	-100%
Total classes/class sessions	8	14	75%	2	-86%
Space - hours rented			n/a	5	n/a
Space - days rented	2		-100%		n/a
Pieces of equipment provided for rental			n/a	30	n/a